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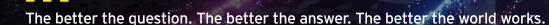
What does the future hold for Financial Services in the age of technological disruption?

Navigating tomorrow's challenges today



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June 12th, 2025





Shape the future with confidence



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Uncertain and volatile environment

Global Megatrends

01

P E L

Opportunistic geopolitics

Global portfolio of crises, deglobalization, national centrism, evolving China issues, strengthening of the EU, election outcomes, destabilization of the Middle East, stability assumptions in outsourcing, nearshoring and offshoring deals, technological war, regional alliances, cultural diplomacy

05

E S L
Parallel

world of NBFIs

Strong growth in lending and AUM (assets under management) products and services, rising competition, regulating only indirectly, strong contagion potential to the regulated financial system

02

E S T

Contagious ecosystem

Expanding threat surface, contagion through weakest links, concentrated digital service providers, embedded finance, open banking, trust x innovation, consumer centricity and experience, service provider walled garden

06

P S L

Regulatory agenda

Fragmentation, nationalization, different regulatory regimes, barrier to entry, consumer protection — equality of outcome, value for money products, enhanced resilience, increased indirect regulation

03

P E T Digital reckoning

Artificial intelligence (AI) quest for use cases, cyber risk, resilience regulation, modernization of payment systems, increased automation, AI democratization and empathy demand, digitalization of fiat currencies, CBDC, technological debt, quantum computing, Information and trust war

07

E T Instantization

Speed of information flows and payments, digital bank runs, expectation of real-time service delivery and compliance, technological development, when fast is too fast?

04

P E S

Dewesternization

Percentage of population with Western mindset shrinking, cross-cultural collaboration, Gen Z and aging population, consumer preference, new approach to working, re-skilling instead of unemployment

80

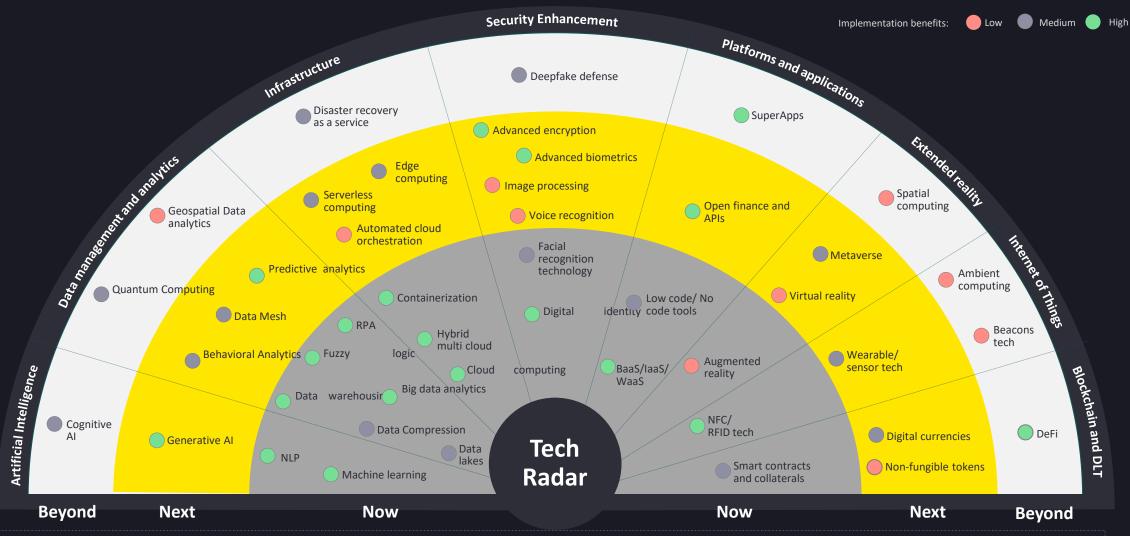


Beyond ESG

Standards have significantly evolved but are still divergent, climate risk increasingly materializing, transition financing, global coordination improving, expectations on positive contribution, growing populations, immigration, energy accessibility, greenwashing



FS Technology Radar



Maturity levels- Now: Technologies that are currently accessible and being adopted by FS firms; **Next**: Technologies that are expected to be adopted on a large scale by FS firms within the next 1-2 years; **Beyond**: Technologies that are anticipated to gain traction and become influential in the long term (beyond 2 years); **Implementation benefits**: **High**: Technologies that, upon full implementation, can deliver substantial value to FS firms.; **Medium**: Technologies that are likely to offer a moderate level of value to FS firms once fully implemented; **Low**: Technologies that may provide relatively minimal benefits to FS firms upon implementation.

Methodology: 1- Compiled a comprehensive technology list for the FS sector from various sources, 2- Created a framework to assess technology maturity and benefits, 3- Analyzed secondary data for framework parameters and 4 - Plotted technologies on the radar according to analysis



Emerging Priorities: What is on FS Stakeholders' Minds

Investments in Common Tech Ecosystem



Focus on standing up a robust enterprise-wide technology infrastructure both on preferred cloud providers as well as on-prem to accommodate for scalability, vendor and home-grown tool mix, appropriate controls, data sensitivity.

Only 8% of banks are developing Gen AI with an enterprise-wide approach by implementing use cases across different parts of the business.¹

AI Governance and Transparency



Governance and risk management continue to be a recurring theme amid evolving regulations. Strong push and prioritization from the top, tied to responsible innovation. The percentage of companies launching pilot systems for AI/ML governance frameworks rose from 21 percent to 36 percent.²

ROI and Impact Quantification



Value generated through AI enablement is a key topic - ROI related questions are becoming more prominent. Major focus on impact estimation though current state v/s enhanced state differentiation on top line or bottom line.

Only 6 out of the 26 banks who disclosed use case outcomes to Evident AI reported financial outcomes from their AI use cases; of those six, only two shared an estimated total realized number. ³



¹ IBM 2025 Global Outlook for Banking and Financial Markets

² NVIDIA State of AI in Financial Services: 2025 Trends

³ Evident Al Index Key Findings Report, October 2024

Most important evolving priorities over the next three years

G-SIB*

Overall

Non-G-SIB

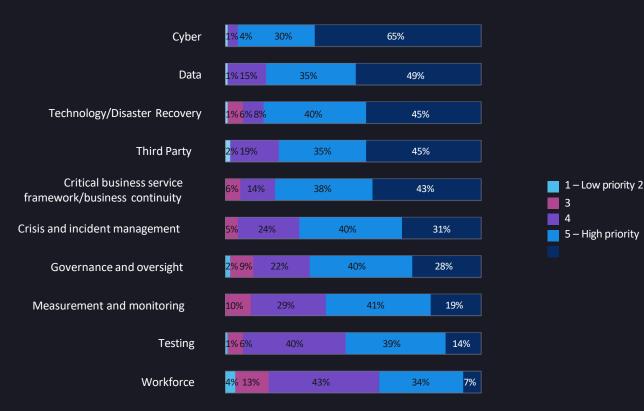


^{*} Global Systemically Important Bank



CROs say their top priorities for enhancing operational resilience for the next three years involve cyber, data, and technology risk

What level of priority would you assign to each of the following areas of operational resilience for enhancements over the next three years?





02

Curent state of digital finance

What are we experiencing now and what obstacles must we overcome to secure the future?

Existing digital finance solutions



Online Banking

Online banking allows users to manage their finances remotely, making transactions and account management more convenient and accessible.



Mobile Payment Apps

Mobile payment apps have revolutionized how people make transactions, providing a fast and secure way to pay for goods and services.



Digital Wallets

Digital wallets enable users to store payment information securely and make transactions quickly, enhancing shopping experiences worldwide.

Challenges in traditional fiancial systems

Inefficiency in operations

Traditional financial systems often operate with inefficiencies, leading to delays in transactions and services.

High transaction costs

High fees associated with traditional financial transactions create barriers for consumers and businesses alike.

Limited accessibility

Many individuals face difficulties accessing traditional financial services, particularly in rural or underserved areas.

Scalability

Lack of scalability restricts innovation and growth opportunities, hindering the adoption of new technologies and reducing competitiveness.

Adoption trends & statistics

Increase in Digital Finance Adoption

Recent statistics show a significant rise in the adoption of digital finance solutions among users worldwide.

Anticipating Future Developments

Understanding current trends enables stakeholders to anticipate future developments in digital finance and adjust their strategies accordingly.

Impact on Stakeholders

The rise in digital finance adoption significantly impacts stakeholders, influencing market strategies and operational approaches.



03

Defining future – ready financial infrastructure

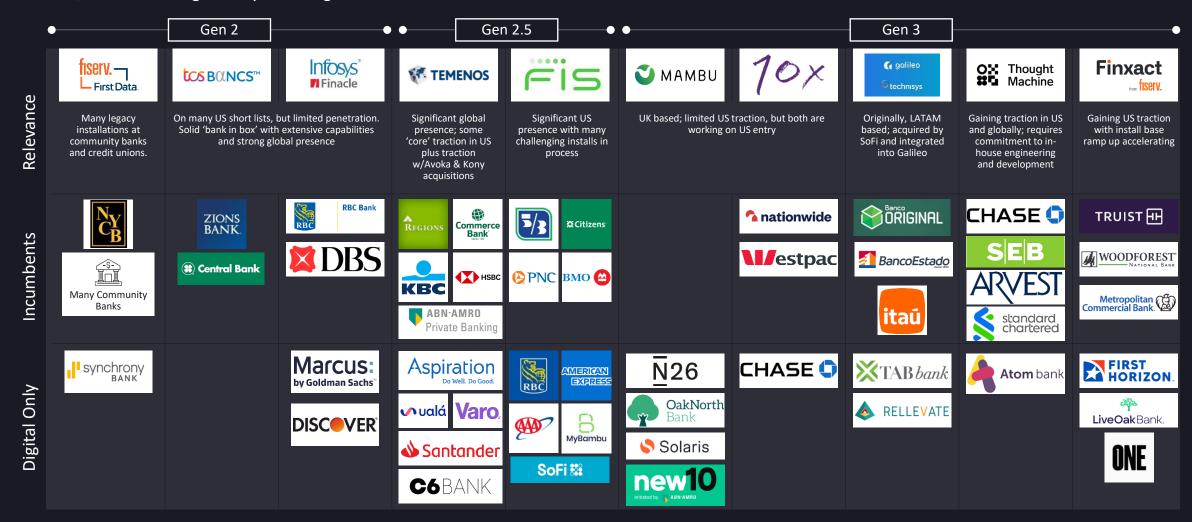
We are already experiencing the disruptive technologies, while regulatory landscape is volatile





Core Vendor Landscape Snapshot

The pandemic was the tectonic shift toward purely digital interactions, creating challenges for incumbents with legacy cores. The vendor landscape is still fractured, with increasing activity around gen 3 vendors



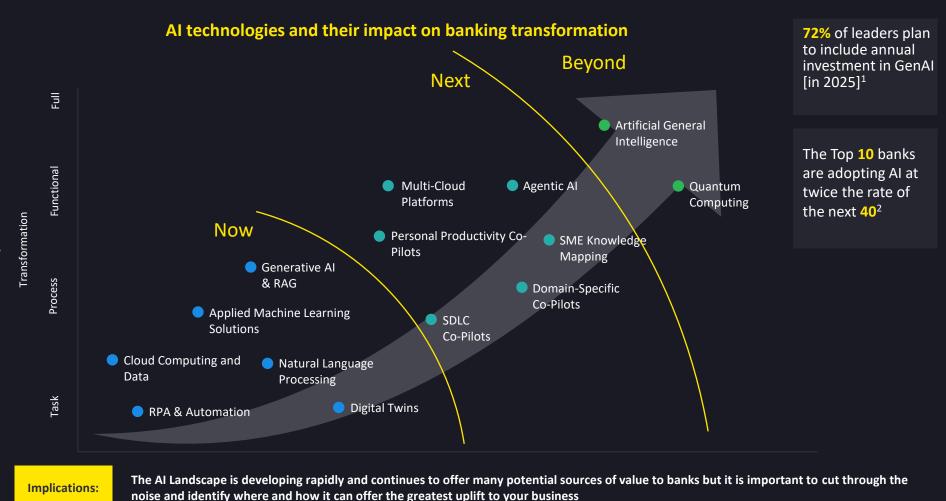


04

Disruptive technologies of the future

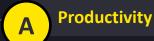
The AI landscape is evolving rapidly, presenting many opportunities to banks Deciding where to invest to maximize value remains challenging

- A wealth of Al powered platforms, tools and capabilities are presenting fresh opportunities to transform the banking industry.
- Bank investments in Al are growing significantly. However deciding where to invest to maximize value remains a challenge, with various approaches emerging.
- To leverage the fast-paced Al developments, banks should focus on:
 - A cohesive AI strategy
 - Disciplined use case identification and prioritization
 - Building an ecosystem of tools and talent
 - Empowering teams with the right AI resources
 - Securing business support to maximize value.





Benefits of AI Enablement Go Beyond Productivity & Cost Savings





Client: Regional Savings Bank

40%

observed improvement in loan processing times through the generative Al-enhanced process flow over C&I and CRE loans

B Quality



Client: Large Consumer Bank

90%

reduction in call volume for 2nd review by consistently flagging complaints with "likelihood of complaint" and level of risk thereby streamlining review / reporting

C Business Insights



Client: Large Wealth Manager

2.5-11x

improvement in capture rate for prioritized business insights compared to manual FA reporting (actionable follow ups, client behaviors, client and household profile, etc.)



Risk



Client: Global Consumer Card Provider

10x

increase in capture rate of sales practice through AI enabled targeted sampling compared to original keyword and business rule-based approach



What does cybersecurity's involvement in enterprise value creation look like?

Cybersecurity's involvement across the organization



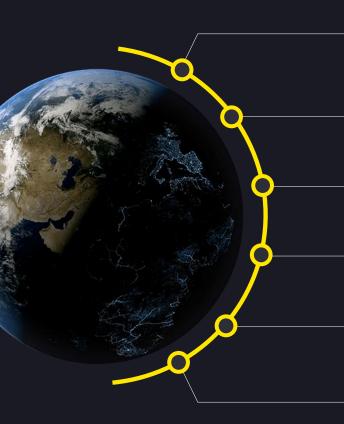
Secure Creators are adding value to key strategic initiatives

Secure Creators are more likely to:

- Assist the business in Al implementation (48% vs. 31% of Prone Enterprises)
- Enhance brand perception, with 72% positively impacting external stakeholder views (vs. 56%)
- Improve customer experience (53% vs. 42%)
- Positively impact pace of transformation and innovation (81% vs. 63%)



Disruption on the horizon: how non-bank financial institutions are leveraging regulatory advantages to challenge traditional institutions



... best in class **Customer & User Experience**

... **regulatory arbitrage** – liberal regulatory environment based largely on the self-assessment

... **innovative culture** – more ease of embracing new technologies

... compete with traditional institutions with **better services**, **ecosystems** and **lower cost for customers**

... focused on delivering true value added for customers

... better suited to harvest open & embbeded finance opportunities

The future is now

Conclusion

Digital transformation in finance

The future of finance is digital, requiring adaptation to new technologies and methods for transactions and services.

Innovative technology adoption

technologies is essential for creating an efficient and effective financial ecosystem.

Infrastructure development

Robust infrastructure is necessary for supporting digital finance, ensuring security and reliability in transactions.

Regulatory considerations

Understanding regulatory impacts is crucial in shaping a compliant and future-ready financial landscape.



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All in to shape the future with confidence.

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Thank You!