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Jarosław Ścigała Chief Product Owner mBank

by ailleron

LiveBank



Paweł Witek

Product Owner LiveBank Remote, Digital, Successful! Unlocking Investment Sales through Video Channels – Insights from **mBank**

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How It Started

In-Person Operations

Manual Processes

Limited Access

Personal Relationships

Communication

Security

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Digitalization Benefits

Online & Mobile Banking

24/7 Access

Automated Services

Enhanced Security

Personalized Services

Virtual Branches



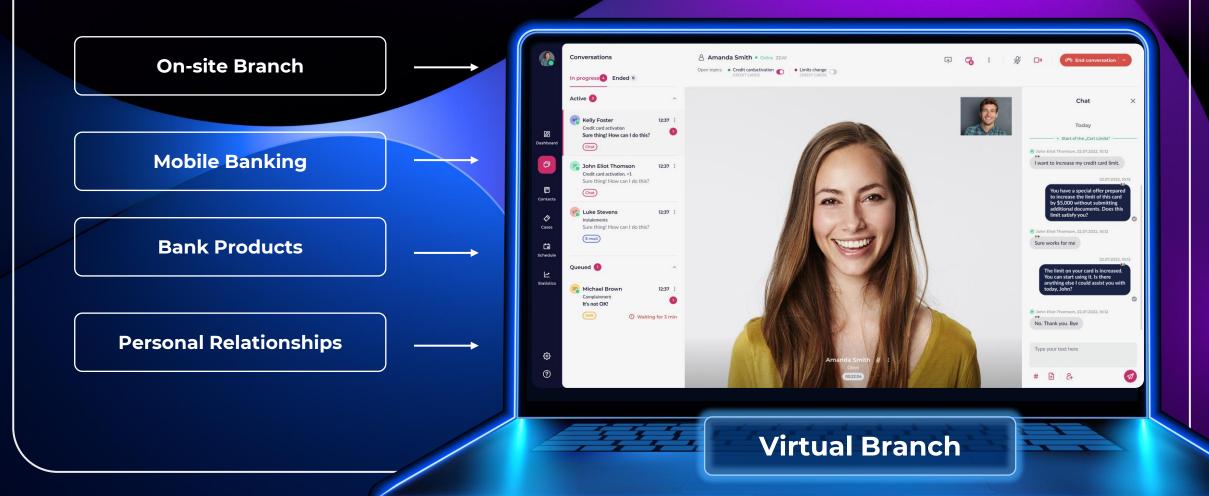


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Next-Gen Banking - Virtual Branch

All services in one place



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Video Channels for Mortgages and Investment. Project Goals.



Key Values & Partnership

- ✓ Partnership
- ✓ Trust
- ✓ Opennes
- ✓ Respect
- ✓ Transparency



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Results and Achievements

- ✓ Increased Efficiency
- Enhanced Customer Satisfaction
- Expanded Services
- ✓ Cost Savings
- ✓ Improved Accessibility







New Directions to Grow

Enhance Customer Experience



Increase Sales Potential





Expanded Product Offerings



Customer Convenience

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Final Thoughts

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Thank you!

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